



Wednesday 11 February 2015

Redrow plc

Interim results for the six months to 31 December 2014

## REDROW DELIVERS RECORD HALF YEAR RESULTS

### Financial Results

	H1 2015	H1 2014	% Change
Revenue	£560.6m	£363.0m	+54%
Operating Profit	£95.4m	£49.0m	+95%
Profit Before Tax	£91.2m	£47.5m	+92%
EPS	19.9p	10.3p	+93%
ROCE	21%	14%	+50%
Dividend per share	2p	1p	+100%

### Financial highlights

- Group revenue rose 54% to a half year record of £560.6m driven by an 18% increase in legal completions and a 14% increase in private average selling price to £300,000 (2014: £262,000)
- Gross margin rose to 22.4% (2014: 20.3%)
- Record half year pre-tax profit of £91.2m, up 92%
- Earnings per share up 93% to 19.9p
- Return on capital employed improved to 21% (2014: 14%)
- Net debt reduced to £140m (June 2014: £173m) giving gearing of 18% (June 2014: 25%)
- Interim dividend of 2p per share, double that of last year

### Operational highlights

- Legal completions rose 18% to 1,850 (2014: 1,565)
- Average number of outlets increased to 101 (2014: 93)
- Record number of employees at 1,550, up 900 from 2009 levels
- London Division contributed £145m of turnover, both residential and commercial (2014: £41m)
- Current land bank 16,950 plots (Dec 2013: 16,250)
- Regional private order book up 30% at £334m (Dec 2013: £256m)

Steve Morgan, Chairman of Redrow, said

“I am delighted to report Redrow has again generated outstanding results. Our policy of retaining capital to concentrate on growth continues to reap the benefit, with a further substantial rise in both turnover, up 54% and pre-tax profits, up 92%.

As a result of this strong performance, whilst we continue first and foremost to invest in the ongoing growth of the business, we have also doubled the interim dividend to 2p per share.

Whilst we are only at the beginning of the spring selling season, demand for new homes is strong and the welcomed changes to stamp duty will undoubtedly help home buyers within our market segment. We started the second half with a very strong order book and are expecting to increase the number of active outlets to 115 by June 2015, a 12% increase.

Redrow is in great shape and I am confident this will be another strong year of growth for the business.”

**Enquiries:**

**Redrow plc**

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There will be an analyst and investor meeting at 9.00 am at The London Stock Exchange, 10 Paternoster Square, London, EC4M 7LS. Coffee will be served from 8.45 am.

A live audio webcast and slide presentation of this event will be available at 9.00am on [www.redrowplc.co.uk](http://www.redrowplc.co.uk). Participants can also dial in to hear the presentation live at 9.00 am on +44 (0) 20 3003 2666 or UK Toll Free 0808 109 0700; password is Redrow.

Playback will be available by phone for the next 30 days on +44 (0) 20 3350 6902 or UK Freephone 0800 640 1726; access pin 5963878#.